

The Industrial Partnership for Sustainable Economic Development

Industrial Partnership strategic objectives



Supply chain security and resilience



Localization & value-chain synergies



Integrated value-add manufacturing



Economic growth, diversification & job creation



Sustainability-led growth

The economies of the Partnership countries combined are characterized by a large economy exceeding \$1.2 trillion GDP



Competitive advantages of partnership countries





- Advanced pharma industry
- Minerals and raw materials
- Skilled labor
- FTAs¹ with Western countries
- #5 producer of phosphate
- **#7** producer of potash



- Large domestic market size
- Large industrial base
- Skilled labor
- Strategic location for trade
- Rich in mineral resources
- #5 producer of nitrogenous fertilizers
- **#7** producer of ammonia
- #8 producer of phosphate



- Low-carbon energy sources and products
- Leading logistics infrastructure
- Integrated petrochemical hub
- Among top 5 exporter and producer of aluminum
- #5 producer of sulfur



- Ambitious industrial development strategy
- A leading producer of aluminum and fertilizers
- Low business set-up costs
- Qualified and skilled labor
- FTAs¹ with global markets
- Cheapest GCC country in logistics — up to 40% savings
- Largest aluminum
 smelter outside China with
 a production capacity of
 1.5 million metric tons

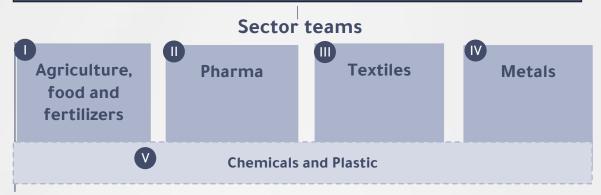


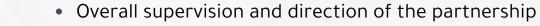
- Ambitious industrial development strategy
- A leading manufacturer in food, aerospace, automotive and electronics
- Leading infrastructure
- Attractive investment ecosystem
- Availability of industrial incentives
- Top cars producer in Africa
- Top phosphate extractor and exporter in the world

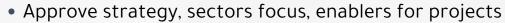
Governance model











Approve new member countries



• Engage with private sector

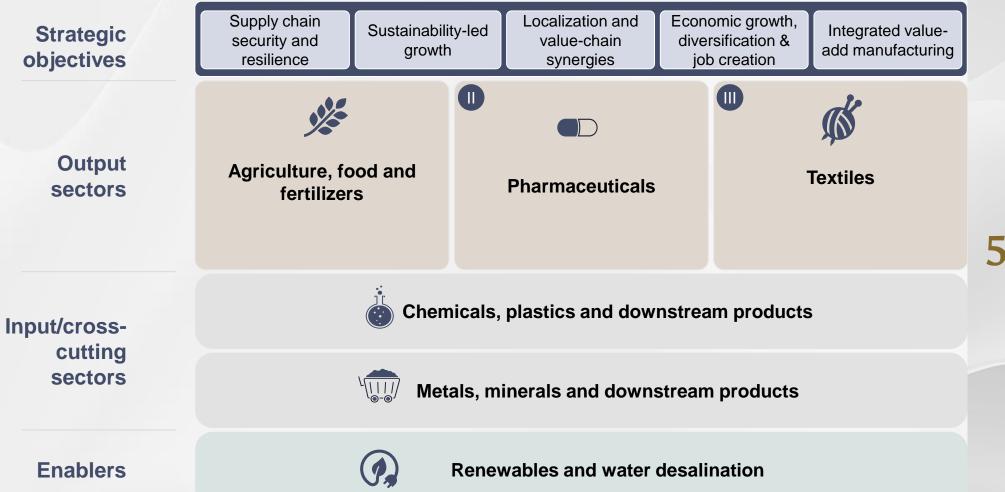
Oversee enablers and sectors teams

Prepare reports for higher committee

 Follow up on feasibility studies and overall project progress in each sector

• liaise with enablers team on required enablers





5 core sectors

Partnership Timeline

May/ June 2022

July 2022

February 2023

January 2024



- Partnership Launch in Abu Dhabi
- First Higher committee Meeting (Ministers of Industry)
- Activation of governance model
- Activation of Executive committee (Deputy Ministers)



- 2nd higher committee Meeting in Cairo
- Addition of Kingdom of Bahrain as a member
- Workshops for over 50 companies and submittal of 88 industrial projects proposals



- 3rd higher committee meeting in Amman
- Announcement of partnership agreements for 12 industrial projects, worth \$2 Bln
- Workshops for over 100 companies and submittal of 35 new industrial projects proposals



- 4th higher committee meeting in Bahrain
- Announcement of 5 new projects and partnerships in metals and electric cars worth \$2.2
 Bln
- Addition of Kingdom of Morocco as a member

List of Companies and Financial institutions

Pharmaceuticals













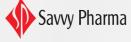






















Food, Agriculture and Fertilizers























Automotive

















Petrochemicals / Metals

















Textiles









Banks

المشرق mashreq

بنــك أبــوظبــــى الأول













Current projects

Sector	Company	Location	Project	Capex (USD M)	Countries
Pharmaceuticals	(Company in Egypt)		Biosimilars Production	25	
	(Company in Jordan)		Manufacture of Biological and chemical drugs to treat eyes	30	€ €
	Global pharma		Pharmaceutical Products production and R&D	60	€ ②
	Alpha Biotech	•	Oncology Products + APIs production	174	& 3
	(Company in Bahrain)	•	mRNA and Adenovirus + vaccine raw materials and finished product	103	
Food / Agri	CFC	©	feed supplements and chemicals Production	400	○ € ②
10007/1811	(Company in Egypt)	<u> </u>	Cultivation of strategic crops in Egypt	500	
	EGA		Silicon Metal Production	200	€ C
Metals / Evs	Manaseer	•	Magnesium Oxide Production	70	C €
	Soda Chemicals	2	Soda Ash Production	500	C •
	JODDB	© E	Build electric cars factory in Jordan and Egypt	550	3 2 € €
	Newton motors	E	Build electric cars factory in Jordan then Egypt	80	C €

Steps to submit a project within the industrial partnership

- 1. Complete the industrial project proposal form and submit to the ministry's working team in the concerned country.
- 2. Initial assessment of the project to be done, focusing on its alignment with the strategic objectives of the partnership, feasibility, readiness level, and anticipated impact.
- 3. A meeting will be conducted between the sector's working group and the company to discuss the project in more details
- 4. Seek approval for the project from the Executive Committee.
- 5. Announce the project during the higher Committee meeting.
- 6. Ongoing monitoring of the project's progress and support the company to achieve the necessary enablers.



Incentives and enablers

Define the required enablers and incentives and in which country

Companies

Role	Country	Company	
Investor, partner, etc			1
			2
			3
			4

Project status

- What is the current status of the project (idea stage, some preliminary feasibility, detailed feasibility, etc.)
- Latest updates
 - Was this project discussed with the other companies involved?